



SOMAH

SOLAR ON MULTIFAMILY AFFORDABLE HOUSING

PUBLIC FORUM: February 18, 2021



Welcome & Introductions

Agenda Overview

- 1:05 - 1:10 Welcome, Opening Statements, & Introductions
- 1:10 - 1:20 Session 1: Program Update, Q&A
- 1:20 - 1:55 Session 2: New Application Payment Pathway: Progress Payments, Q&A
- 1:55 - 2:00 Looking Ahead & Next Steps

SOMAH Stands with Black Lives Matter



SOMAH stands in solidarity with Black Lives Matter and with all who are fighting for an equitable and just future. These are SOMAH's driving principles, a program that exists, thanks, in large part, to the advocacy of frontline communities striving for energy equity and environmental justice. We remain steadfast in our commitment to equity through a community-based approach that amplifies the voices of frontline communities and ensures we listen to and are responsive to the communities the program serves through public forums, direct outreach and education.

SOMAH in solidarity with our CBO Partners



Love our People, Heal our Community:

We condemn the violence against California's Asian communities and support the call to action by our SOMAH community-based organization (CBO) partners at Asian Pacific Environmental Network (APEN) for investment in long-term, community-centered solutions. To learn more about how to support Asian American Communities visit [Chinese for Affirmative Action](#) to understand their three demands for action from local leaders.

SOMAH in solidarity with our CBO Partners



Chevron Oil Spill:

On Tuesday, Feb. 9, 2021, the Richmond, CA community experienced an **environmental disaster** when Chevron spilled **600 gallons of petroleum** into the Bay, poisoning the Point Richmond shoreline. Chevron provided no emergency alert or warning to the community. CBO APEN organizers spent hours calling family, friends, neighbors, and members to warn them about the oil spill and to avoid Point Richmond and surrounding beaches. This area is where some in the SOMAH communities we serve live, work, go to school, and fish. This emphasizes California's urgent need to create clean air and a healthy environment where all people can thrive.

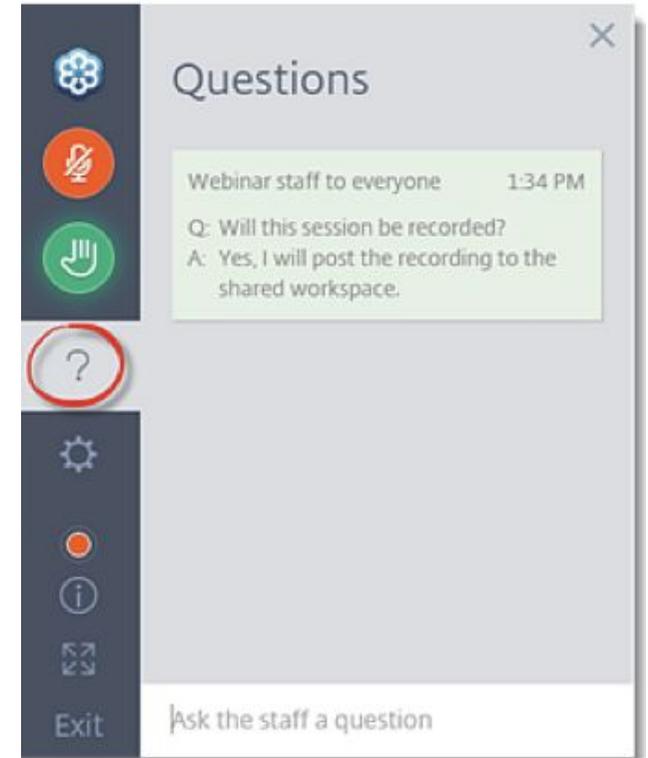
Take action and join **APEN** on Feb. 23 and demand that Chevron be held accountable and enforce the strongest refinery rule to reduce their toxic pollution.

Sign up here: <https://forms.gle/bLHSeZavzoQmhjHK7>

Welcome & Introductions

Meeting Guidelines

- Q&A will follow after each session
- Verbal comments and questions
 - Muted by default; use the hand-raising feature to be unmuted
 - Please say your name and organization
 - To allow the PA to respond, please ask questions or make comments one at a time
- Written comments and questions
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Welcome & Introductions

Access & Follow Up

- Forum is recorded but not publicly available
- This slide deck will be emailed and posted to CalSOMAH.org next week
- Notes will be compiled and edited for release within five (5) business days (by 2/25/21)
- Additional questions and comments:
contact@CalSOMAH.org (858-244-1177, ext. 5)

Welcome & Introductions

SOMAH Program Administrator Team



Program Administration

Jae Berg | SOMAH Program Manager
Chris Walker | SOMAH Program Manager
Hannah Warner | SOMAH Program Manager
Alexandra Patey | SOMAH Program Manager
Marisa Villarreal | SOMAH Program Manager
Luke Ballweber | SOMAH Program Coordinator
Laura Wong | SOMAH Program Coordinator
Jaimie Joo | SOMAH Program Rebate Processing Specialist

Technical Assistance

Nick Dirr | SOMAH Program Manager
Sarah Hill | SOMAH Program Manager
Luis Amar | SOMAH Technical Assistance Coordinator
Zara Jamshed | SOMAH Technical Assistance Coordinator

Workforce Development

Staci Hoell | SOMAH Workforce Development Manager

Welcome & Introductions

SOMAH Program Administrator Team



Marketing, Education & Outreach

Vallerie Gonzalez | SOMAH ME&O
Manager

Kajsa Hendrickson | SOMAH ME&O
Manager

Margee McDonnell | SOMAH ME&O
Coordinator

Sarah Salem | SOMAH Tenant
Services & CBO Manager

Sana Sheikholeslami | SOMAH
Tenant Services & CBO Coordinator

Blanca de la Cruz | Sustainable
Housing Program Director, CA
Housing Partnership

Srinidhi Sampath Kumar | Sustainable
Housing Program Manager, CA
Housing Partnership

Michael Claproth | Sustainable
Housing Program Associate,
California Housing Partnership

Rachael Diaz | Sustainable Housing
Program Associate, California
Housing Partnership

Honoring Black History Month & Celebrating Black Contribution to the Environmental Movement

In honor of Black History and Black Futures Month, the SOMAH PA celebrates the Black individuals and communities throughout history who continue to advance the environmental movement forward -- from environmental justice advocates and community leaders and members, to renewable energy leaders and engineers, farmers and agriculturalists, naturalists and scientists.

We encourage everyone to reflect on the history and contribution of the Black community not just during the month of February but every day.

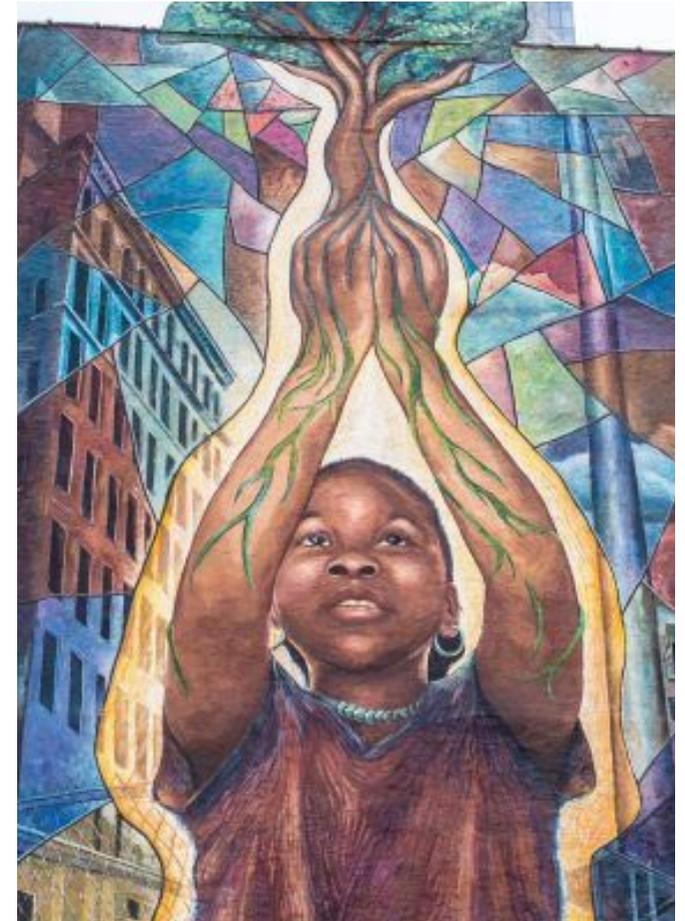


Image: [Mural Arts Program Philadelphia](#)



Session 1: SOMAH Program Update

Jae Berg

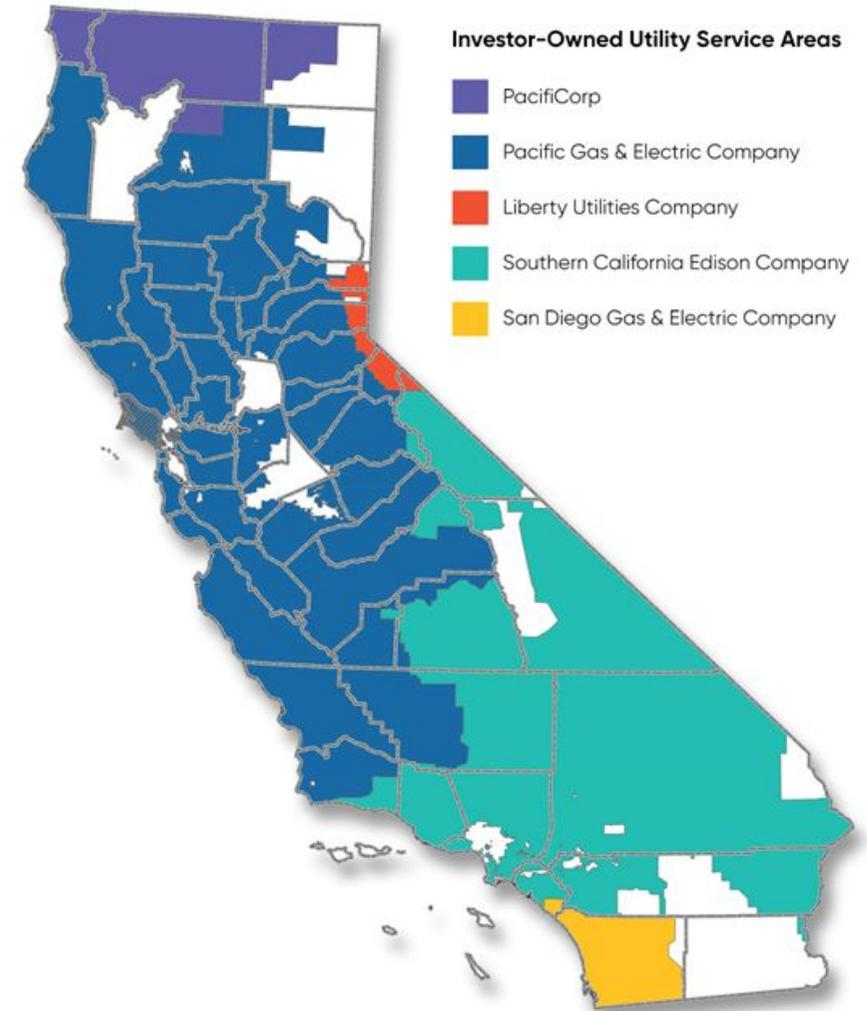


Session 1: SOMAH Program Update

Application Breakdown



Utility Territory	# of Active Applications	# of Waitlist Applications
Pacific Gas & Electric	202	0
Southern California Edison	123	0
San Diego Gas & Electric	58	0
PacifiCorp	1	0
Liberty Utilities	2	0
Totals	386	0

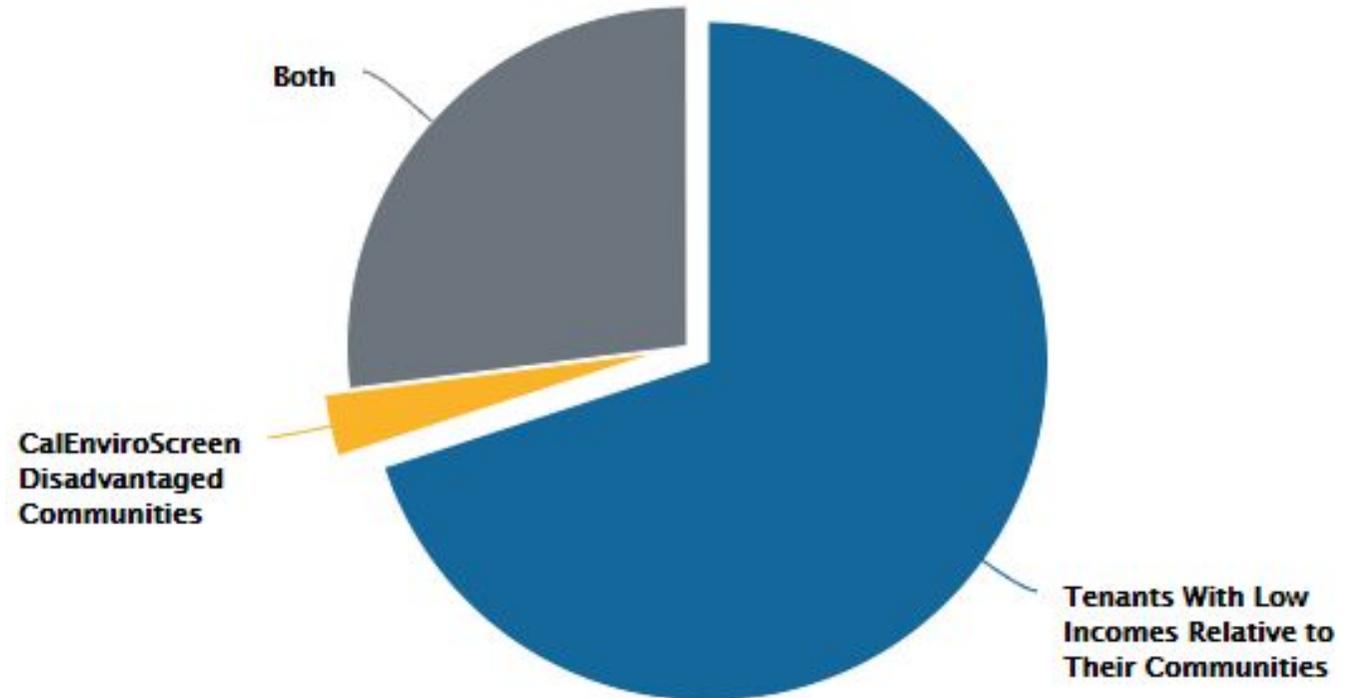


Session 1: SOMAH Program Update

Where We Are Today



- **30%** of SOMAH's active applications are located in Disadvantaged Communities (DACs)*
- Tenants are slated to receive **~88%** of the electricity generated from SOMAH installations



*DACs are defined as “the top 25% scoring areas from [CalEnviroScreen](#) along with other areas with high amounts of pollution and low populations” SB 535

Session 1: SOMAH Program Update

Where We Are Today



All territories are open to new applications with no waitlists

Utility	Available Funding	Status
Liberty Utilities	~\$948,000	Funds available today
PacifiCorp	~\$3,806,000	Funds available today
PG&E	~\$50,486,000	Funds available today
SCE	~\$90,828,000	Funds available today
SDG&E	~\$10,286,000	Funds available today

Session 1: SOMAH Program Update

Regulatory Updates



- **Program Handbook:**
 - AL 114 - Filed in June 2020 requesting edits for substantive changes and minor revisions
 - Application Pipeline Management (Lottery)
 - Required Notification for Early Job Trainee Termination
 - System Changes Affecting Incentive Amounts
 - Substitute sheets filed on February 5 to integrate AL 114 Handbook (Fourth edition) with approved Progress Payment Handbook (Third edition)
- **Progress Payments Pathway** - *More in next session*

Job Training: Resources & Expectations

Jobsite safety:

- Contractors should ensure a safe and harassment-free workplace for job trainees and tenants.
- New safety resources and trainings coming in 2021:
 - Online safety training for job trainees
 - Comprehensive solar jobsite safety guide
 - Safety reporting form



Job Training: Resources & Expectations

COVID-19 safety:

- Follow local, state, and federal health and safety guidance
- CalSOMAH.org/COVID19
- Contact workforce@calsomah.org if you are experiencing any COVID-19 related barriers to meeting the job training requirements.

Session 1: SOMAH Program Update

Job Training: Events

Job trainee events:

- Q1: Interview Workshop -
Wednesday, March 10

Contractor events:

- Job Training Webinar for
Contractors - May 2021



Session 1: SOMAH Program Update

CBO: New Partnership



Self-Help Enterprises (SHE)

- Central Valley CBO Partner
- Community development team serves more than 230 small communities
- Areas of support include:
 - safe drinking water
 - sanitary sewer infrastructure
 - affordable energy



Session 1: SOMAH Program Update Tenant Education Services

Pilot Project:

- **Personalized** tenant education workshop
- **Support** from the SOMAH PA and your local CBO partner
- **Free** service for any project that has received a Proof of Project Milestone approval

Tenant Education Webinar:

- Q1: Monday, March 2 (12 - 1 p.m.)

Apply now at: bit.ly/TE-Services-Pilot

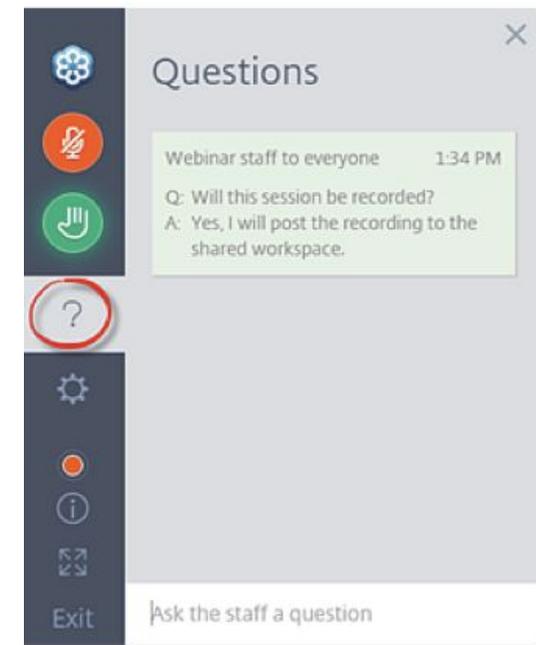


Session 1: SOMAH Program Update

Q&A



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Session 2: Progress Payments Pathway

Jae Berg



Session 2: Progress Payment Pathway Background



- COVID-19 pandemic has significantly impacted contractor business models and access to financing
- **Proposal:** Break the incentive payment into progress payments to help alleviate cash flow issues



Session 2: Progress Payment Pathway

Why Progress Payments?



1. Assist projects affected by cash crunch due to COVID-19
2. Break down financing barriers faced by smaller, more diverse contractors



Session 2: Progress Payment Pathway

PA Consultation Process



- Engaged with contractors, IOUs, CBOs, financiers, etc. to understand options
- Balancing responsiveness to needs, against safeguarding program funds was a key consideration
- Resulted in a two-payment progress payment pathway:
 - **60%** of the reserved incentive payment paid after the project has been verified to be mechanically complete
 - Remaining incentive after the **Incentive Claim Approval**

Session 2: Progress Payment Pathway **Approval & Implementation**

- CSE Advice Letter-118 submitted on September 18, 2020 and approved by Energy Division on December 21, 2020
- Next steps for implementation:
 - Launch progress payments **landing page** on CalSOMAH.org
 - Hold a participant **webinar** on February 25, 2021
 - Finalize application documents and **update PowerClerk**
 - Update **incentive contracts** with each IOU
- Launch progress payments (Date TBD)

Session 2: Progress Payment Pathway

Project Eligibility



- Eligible applicants can opt-in to the Progress Payment Pathway (PPP) after Proof of Project Milestone (PPM) approval is received
- PPP eligibility prerequisites
 - System is fully installed (“mechanically complete”)
 - Incentive Claim Package Deadline is no less than 4 months from PPP submission date

Session 2: Progress Payment Pathway

Program Requirements

- Application requirements
 - Progress Payment Request Form
 - Affidavit Ensuring Tenant Education
 - Optional/upon request: supporting documentations for virtual walkthrough
 - Electronic Payment Setup Form (as applicable)
- Projects will complete a live virtual walkthrough via a video call to verify system installation

Session 2: Progress Payment Pathway **Program Reporting**

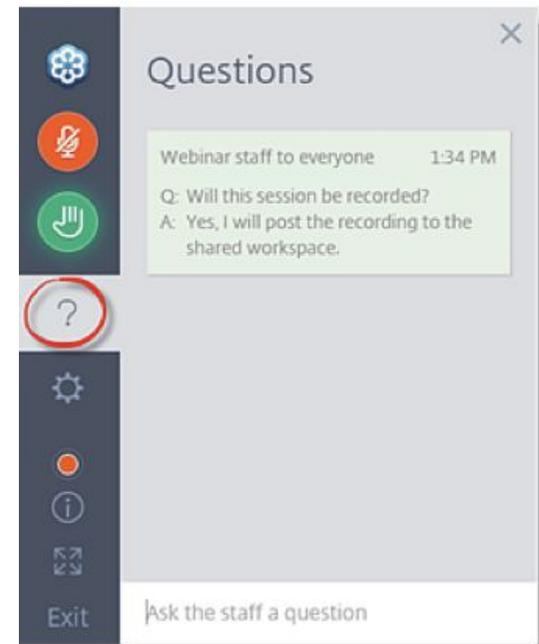
- Reporting on Progress Payments will rollout after launch
- Updates to Working Dataset on CaliforniaDGstats
 - Opt-in indication and progress payment amount
- The Semiannual Progress Report (SAPR) will include Progress Payments stats moving forward

Session 2: Progress Payment Pathway Program Resources

- Visit Progress Payments Pathway landing page on program website at:
 - <https://calsomah.org/progress-payment-pathway>
- Attend the Progress Payments Pathway Webinar
 - February 25 at 10 a.m.
 - Register on CalsOMAH.org/events

Session 2: Q&A

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Wrap Up & Next Steps

Kajsa Hendrickson



Looking Ahead & Next Steps

What's Next?

- Forum will be recorded, but will not be made publicly available
- This slide deck will be emailed and posted to CalSOMAH.org next week
- Notes will be compiled and edited for release within five (5) business days (by 2/25/21)
- Q2 Forum scheduled for 6/2/21 with more information to come



Looking Ahead & Next Steps

Upcoming Events

- February 25, 2021: 10 a.m. PST Progress Payment Pathway
- March 2, 2021: 12 p.m. PST Tenant Education Webinar
- March 16, 2021: 10 a.m. PST Applicant and Contractor Eligibility Training
- May 12, 2021: 10 a.m. PST Applicant and Contractor Eligibility Training



Questions & Feedback



Email: contact@CalSOMAH.org

Web form: CalSOMAH.org/contact-us

General hotline: 858-244-1177 ext. 5

Tenant hotline: 800-843-9728



Thank you!

